

Message Text

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PAGE 01 JIDDA 03378 100532Z
ACTION PM-04

INFO OCT-01 NEA-10 ISO-00 L-03 MC-02 AID-05 IGA-02
CIAE-00 INR-07 NSAE-00 EB-07 SS-15 OMB-01 TRSE-00
ACDA-07 NSC-05 COME-00 /069 W
-----100820Z 108301 /20

R 100515Z MAY 77

FM AMEMBASSY JIDDA
TO SECSTATE WASHDC 8276
INFO SECDEF WASHDC
CHUSMTM DHAHRAN
DIVENGR RIYADH

CONFIDENTIAL JIDDA 3378

SECDEF FOR OASD/ ISA/DSAA

E.O. 11652: GDS
TAGS: MASS, SA, US
SUBJECT: U.S. MILITARY ASSISTANCE TO SAUDI ARABIA

REF: JIDDA 2837 DTG 180948Z APR 77

1. FOLLOWING IS TEXT OF LETTER FROM DEPUTY MINISTER OF
FOREIGN AFFAIRS MANSOURI TO THE AMBASSADOR DATED MAY 7
RECEIVED BY THE EMBASSY MAY 8. IT CONSISTS OF A SERIES OF
FAMILIAR COMPLAINTS ABOUT IMPLEMENTATION OF OUR SECURITY
ASSISTANCE PROGRAM. IT IS OBVIOUSLY A DISTILLATION OF
REPHRASING OF THE COMMUNICATION ON THE SAME SUBJECT FROM
THE MINISTER OF DEFENSE WHICH MANSOURI REFERRED TO IN HIS
CONVERSATION WITH THE AMBASSADOR ON APRIL 18 (REFTEL).

2. BEGIN TEXT: GREETINGS. I WOULD LIKE TO BRING TO YOUR
CONSIDERATION THAT THE SAUDI ARABIAN MINISTRY OF DEFENSE
AND AVIATION WISHES TO MAKE THE FOLLOWING REMARKS ON
FORM 1513 REGARDING U.S. MILITARY SALES (PURCHASE CONTRACTS):
FIRST: FORM 1513 IS ONLY A UNIFIED FORM FOR CONCLU-

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DING CONTRACTS BETWEEN U.S. DEPARTMENT OF DEFENSE AND OTHER
PARTIES. THOUGH OBSERVING U.S. LAWS, THIS FORM DOES NOT
TAKE INTO CONSIDERATION THE SPECIAL CONDITIONS IN SAUDI
ARABIA AS A STATE WHICH HAS ITS OWN SECURITY, POLITICAL,
FINANCIAL, AND ECONOMIC CONSIDERATIONS. IT (MODA), THERE-
FORE, HOPES THAT THAT THE FORM CAN BE AMENDED TO SUIT THE INTER-
ESTS OF BOTH GOVERNMENTS.

SECOND: PRICES, COSTS ARE CONSIDERED MERE ESTIMATES LIABLE TO UNREASONABLE INCREASES. IN MOST OF THE PURCHASE CONTRACTS, THE MINISTRY OF DEFENSE AND AVIATION UNEXPECTEDLY RECEIVES, AFTER SOME TIME FROM THE DATE OF SIGNING THE AGREEMENT, A DRAFT AMENDMENT, OF WHICH THE PRIME OBJECTIVE IS TO NOTIFY THE MINISTRY THAT THE COST OF MATERIAL PURCHASED UNDER THE AGREEMENT HAS INCREASED BY RATES EXCEEDING 100 PERCENT. IT (MODA) HOPES THAT AGREEMENT CAN POSSIBLY BE REACHED ON CRITERIA AND MAKING INFORMATION AVAILABLE TO THE SAUDI ARABIAN GOVERNMENT PRIOR TO THE SIGNING OF AGREEMENTS; PERHAPS ALSO AN ATTEMPT CAN BE MADE TO ARRIVE AT FIXED (UNINCREASABLE) PRICES FOR PURCHASED MATERIAL.

THIRD: OFFER VALIDITY. WHAT HAPPENS AT THE PRESENT IS THAT THE COMPETENT AUTHORITIES AT MODA ARE SOMETIMES GIVEN ONLY A WEEK TO STUDY LETTERS OF OFFER. THIS IMPELS THE CONCERNED CIRCLES TO RECOMMEND APPROVAL WITHOUT FINISHING STUDIES LEST THE OFFER VALIDITY EXPIRE. THIS SOMETIMES RESULTS IN THE PURCHASES OF INCOMPLETE, RECONDITIONED, OR SURPLUS MATERIAL. WHAT IS REQUIRED IS TO EXTEND THE VALIDITY OF THE "LETTERS OF OFFER AND ACCEPTANCE" WHEREBY SUFFICIENT TIME IS GIVEN TO THE COMPETENT CIRCLES AT THE MINISTRY TO STUDY AND DISCUSS CONDITIONS AND THE GENERAL CONCEPT OF THE OFFER.

FOURTH: DELIVERY SCHEDULE. THE U.S. COMPETENT AUTHORITY HAS IN THE PAST AFTER THE SIGNING OF CONTRACTS ON FORM 1513, DELAYED DELIVERY OF MATERIAL WITHOUT EXPLAINING THE CAUSES OF DELAY. AND WHEREAS MODA IS COMMITTED TO A TRAINING PROGRAM WITHIN TIME LIMITS, ANY DELAY IN THE DELIVERY OF THE PURCHASED MATERIAL WILL RESULT IN THE

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CONFUSION AND DELAY OF THE PROGRAM'S PROGRESS. EXCELLENCY, THESE ARE SOME OF THE PROBLEMS WHICH MODA EXPERIENCES FROM THE COMPETENT AUTHORITY AT THE DEPARTMENT OF DEFENSE RESPONSIBLE FOR "LETTERS OF OFFER AND ACCEPTANCE" UNDER WHICH CONTRACTS ARE SIGNED WITH THE DEPARTMENT OF DEFENSE. I HOPE YOUR EXCELLENCY WILL DO YOUR UTMOST TO HAVE THE COMPETENT CIRCLE IN THE U.S. GOVERNMENT TAKE THE NECESSARY STEPS TO COME OUT WITH ADEQUATE SOLUTIONS AGREEABLE TO THE TWO SIDES.

WITH WARM GREETINGS.

ABDUL RAHMAN MANSOURI
DEPUTY MINISTER OF FOREIGN AFFAIRS.
END TEXT.
PORTER

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY ASSISTANCE PROGRAMS
Control Number: n/a
Copy: SINGLE
Sent Date: 10-May-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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SAS ID: 2586382
Secure: OPEN
Status: NATIVE
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TAGS: MASS, SA, US
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